

JOB DESCRIPTION

Division/Department:	Vons Credit Union Marketing Department
Location:	Your neighborhood or as far as you're willing to travel
Job title:	Vons Store Business Development Representative
Reports to: Title:	Espie Uribe Sr. Business Development Representative
Full-time or part-time – it is up to each representative regarding the number of hours he/she would like to work each week and the sky is the limit on the potential for earnings!	
General Description: Vons Credit Union is a federally insured financial institution with over \$260 million in assets. We are seeking business development representatives to service our main sponsor, Vons. His/her primary role is to educate Vons employees on the wonderful benefits of making the Vons Credit Union their primary financial institution by signing them up for membership and cross-selling additional products and services (i.e. direct deposit, Visa, auto loan, etc.). Our representatives earn an attractive sales commission based on products and services sold.	
Responsibilities <ul style="list-style-type: none">• Educate Vons employees about Vons Credit Union benefits, sign them up for membership and cross-sell additional products and services (i.e. direct deposit, Visa, auto loan, etc.).• Assist our current members with any financial needs.• Seek permission from store managers (or manager in charge) prior to walking the store, to speak to employees.• Replenish and clean Vons Credit Union break room brochure rack, as needed.• Submit paperwork in a timely and organized manner.• Follow up with members as needed.• Be sensitive to the Vons Superior Service Program.	
Skills <ul style="list-style-type: none">• Self-starter, positive attitude, trustworthy, people person, motivated, well organized and flexible.• Must have own transportation.• Must be 18 years or older.• Good communication and written skills.• Ability to interact with store management and employees.• A team player.	
If you are interested or are referring someone for this position, please contact Espie Uribe at (800) 488-8328, ext. 261. Thank you.	